



Deutsch-Tunesische
Industrie- und Handelskammer
الجمهورية التونسية - الألمانية
Chambre Tuniso-Allemande
de l'Industrie et du Commerce

Gefördert durch:



Bundesministerium
für Wirtschaft
und Energie

aufgrund eines Beschlusses
des Deutschen Bundestages

AFRICAN SKILLS FOR GERMANY

CV BOOK

TRANSPORTATION AND LOGISTICS



AFRICAN SKILLS FOR GERMANY BY AHK TUNISIA

INTRODUCTION

The African Skills for Germany project, led by AHK Tunisia, is a strategic response to Germany's increasing need for skilled workers. By facilitating the legal and sustainable migration of qualified professionals from Tunisia, the project supports both the German labor market and the aspirations of talented young Tunisians. Through this initiative, we aim to not only bridge labor market gaps but also to strengthen the partnership between Germany and Tunisia, fostering mutual development and opportunity. The candidates featured in this CV book are highly motivated, well-trained, and carefully selected to meet the expectations of German employers. They represent the quality, potential, and readiness that this project strives to deliver.



OBJECTIVES

1. MEET THE NEEDS OF GERMAN COMPANIES :

To connect German businesses with highly qualified Tunisian professionals by providing tailored recruitment services that ensure an optimal match between company needs and candidate profiles.

2. ENHANCE THE EMPLOYABILITY OF TUNISIAN TALENT :

To prepare young professionals in Tunisia for the German labor market through targeted training, upskilling, and intercultural preparation, supporting their successful integration and long-term career growth in Germany.

Firas Gam

Project Manager, AS4G – AHK Tunisia

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LIST OF CANDIDATES

Professional Drivers

Kand25_046 **Kand25_056**
Kand25_065 **KAN26-0004**
Kand25_107 **KAN26-0016**
Kand25_052 **KAN26-0026**
Kand25_055 **Kand25_053**
KAN26-0196 **KAN26-0298**
Kand25_038 **KAN26-0198**
Kand25_041 **KAN26-0782**
Kand25_045 **KAN26-0099**
Kand25_048 **KAN26-0118**
Kand25_054

Logistics & Supply Chain Management

Kand25_096
Kand25_112
KAN26-0462
Kand25_047
Kand25_039
Kand25_097
Kand25_108
Kand25_042
Kand25_105

Fleet & Warehouse Management

Kand25_040
Kand25_044
Kand25_057
Kand25_059
KAN26-0705
Kand25_051
Kand25_049
Kand25_050
KAN26-0589

Freight, Trade & Operations

Kand25_065
KAN26-0275
KAN26-0356



AHK Deutsch-Tunesische
Industrie- und Handelskammer
الجمهورية التونسية الألمانية للصناعة والتجارة
Chambre Tuniso-Allemande
de l'Industrie et du Commerce

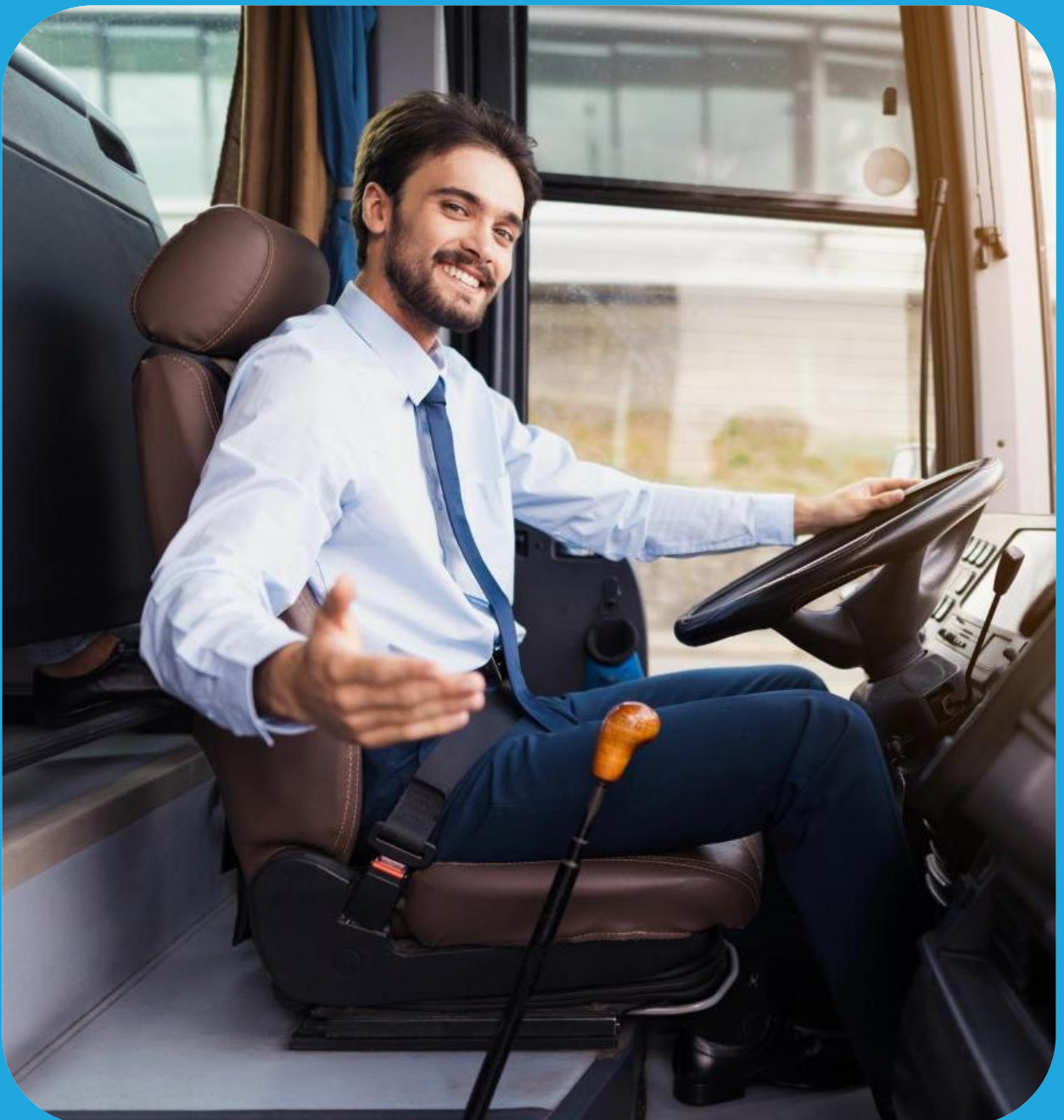
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des Deutschen Bundestages

Professional Drivers



Technical Skills

- Operation of electric and diesel locomotives
- Understanding of rail signals and safety systems
- Route knowledge and speed control
- Basic mechanical and electrical fault detection
- Pre-departure inspection and reporting

Driving Licences

B

Languages

German : B2

English : B2

French : B2

Arabic : Native Language

Certifications

- B2 Goethe
- Intercultural Soft Skills By AHK Tunisia
- IPC 600



Candidate ID :
Kand25_046

Transportation

Train Driver

Professional Experience

Train Driver

Jul 2019- Now

SNCFT

- Overseeing the safety, comfort and orderly transport of all passengers.
- Checking passenger tickets and ensure they're on the right train.
- Taking payments from passengers boarding the train.

Quality Control Technician

From April 2018 to June 2019

Tis Circuits

- Inspect raw materials, in-process components, and finished products for defects or deviations from specifications.
- Perform functional and visual inspections using tools like calipers, micrometers,
- Conduct or assist in laboratory testing, stress testing, or durability tests.

Automation Technician

From February 2018 to April 2018

Motra Electric

- Install and configure automation equipment like sensors, actuators, PLCs (Programmable Logic Controllers), HMIs (Human-Machine Interfaces), and robotics.
- Connect control systems to machines and production lines.
- Set up network and communication protocols (e.g., Modbus, Ethernet/IP, Profibus).

Education / Professional Training

BTS Automation and Industrial Informatics

From 2016 to 2018

El Omrane Training Center for Electrical and Electronics Industry

High school diploma in technical sciences

2013

Ben Arous High School, Tunisia

Motivation

"Every day I sit in the driver's seat, I carry more than just passengers — I carry responsibility, trust, and purpose. Driving a train isn't just about moving from station to station; it's about safety, precision, and dedication. I take pride in being part of something bigger — connecting people, powering cities, and keeping life moving forward. Challenges will come — bad weather, technical issues, tight schedules — but with focus and passion, I face them head-on. Because at the end of the day, I'm not just driving a train — I'm driving progress. And that's what keeps me going."

Fully recognized (ZAB)



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aufgrund eines Beschlusses des Deutschen Bundestages



Candidate ID :
Kand26_0065

Mechanical Engineering

**Industrial Technician/
Machine operator/
Driver class B**

Technical Skills

Software & Digital Tools

- SolidWorks, AutoCAD

Machinery & Industrial Systems IDEs & Development:

- Hydraulic and Pneumatic Systems

Maintenance & Troubleshooting

Interfaces & Formats:

- Preventive maintenance, fault diagnosis

Safety Standards & Procedures

- Risk assessment, HSE

Professional Experience

Delivery driver

Sep. 2024 -Aktuell

Freelance

- Compliance with traffic rules and safety regulations.
- Planning and organization of daily routes.
- Monitoring of road and weather conditions for Minimization of risks

Technician

Denergie Tataouine

Feb. 2024 - Aug. 2024

- Assembly of assemblies according to drawings and parts list
- Assembly of the machines in-house or directly at the customer's site
- Installation of pneumatic components.

Driver

The Regional Charity Association

Nov. 2021 – Dec. 2023

- Safe transport of people and materials for organizational activities
- Planning and coordination of trips
- Compliance with traffic and safety regulations

Technician

Zrer Workshop

Aug. 2020 - Dec. 2021

- Maintenance and repair of centrifugal pumps and hydraulic systems
- Assembly, disassembly and control of pumps, valves and hydraulic components

Languages

German : B2 ECL Certificate

English : B2 Not Yet

French : B1 Not yet

Arabic : Native Language

Certifications

- MS Office Certification
- SOLIDWORKS
- Intercultural soft skills training of the AHK

Volunteering Experience

Volunteer

Mai. 2022 - Aktuell

Tunibless e.v.

Volunteer

Jul. 2023 – Jan. 2024

Regional Charity Association for Help and charity

Volunteer

Nov. 2021 - Dec. 2022

The Regional Charity Association for geriatric care

Education / Professional Training

B.Sc in Maschinenbau

Oct.2017- Jun.2020

Higher Technological Institute of Tataouine (H+)

Higher Secondary School Certificate

Aug.2011-Oct.2016

Almahrajan Hight Secondary school

Motivation

I am motivated to further develop my manual skills, to grow by sharing knowledge and experience with German companies and employees.



**Candidate ID :
 Kand25_107**

Transportation

Truck Driver

Technical Skills

- Microsoft Office (Word, Excel, PowerPoint)
- Operating system installation and repair
- GPS navigation and route planning
- Vehicle diagnostics and troubleshooting
- Time and route management

Professional Experience

Truck Driver

Mar. 2021 – Present

Sotel company

- Delivered goods safely across regional and national routes
- Coordinated between depots and clients for timely deliveries
- Planned routes to optimize time and fuel use
- Managed invoices and delivery documentation
- Conducted vehicle inspections and maintenance
- Complied with transport safety laws and policies

Delivery Driver

Dec. 2017 – Mar. 2021

Masmoudi company

- Operated and loaded the delivery vehicle.
- Planned and organized delivery schedules.
- Unloaded goods daily and documented all deliveries.
- Prepared customer feedback and observation reports.
- Performed regular maintenance to ensure smooth vehicle operation.

Education / Professional Training

Vocational Qualification in Automotive Mechanics and Electrical Systems

From 07/2015 to 25/2017

Sectoral Training Center for Automotive Mechanics
 (Borj Cedria Mechatronics Training Center (CSFMBC) .)

Baccalaureat not obtained

From 2013 – 2014

El Mourouj 6 High school

Motivation

Reliable and safety-conscious professional with extensive experience in logistics and vehicle operation. Skilled in efficient route planning, vehicle maintenance, and delivering excellent customer service. Committed to following safety regulations and continuously improving work processes.

Driving Licences

A1 , B , BE , C , CE , H

Languages

German : B1

English : A1

French : B1

Arabic : Native Language

Internships

Internship at LE MOTEUR DIESEL IVECO (1/08/2017-31/08/2017) :

- Assisted in diagnosing and repairing diesel engines.
- Performed maintenance tasks, including oil changes and filter replacements.

Internship at LE MOTEUR DIESEL IVECO (05/2017 – 06/2017) :

- Supported the resolution of engine issues in commercial vehicles.

Volunteering Experience

Tunibless e.V

From 06/2023 to Present

CIVIL protection helper (AVSPC)

From 3/2025 to Present

Association supporting civil protection



Candidate ID :
Kand25_052

Transportation

Truck driver

Technical Skills

- Safe driving practices, navigation, and Cargo management.
- Basic maintenance .
- Navigation and Route planning .
- Emergency procedures .
- Compliance, hours of service, speed limits, safety.

Driving Licences

- AA : 03-04-2015
- B : 03-04-2015
- H : 03-04-2015
- C : 20-12-2019
- CE : 20-12-2019

Languages

German : Level B1 – Certified (TELC)

English : - Level B2 – Certified (Yes You Can)

French : - Level A2

Arabic : Native Language

Certifications

- Achievement coach of training Area
- Office computing ignition and improvement
- TAE BO fitness
- Fitness instructor
- in English language
- in German language

Professional Experience

Employee

Alecso

From jan 2017 to present

- Completed Tasks : Receiving and transporting diplomatic guests from airports.
- Completed Tasks: participation in organizing international exhibitions and cultural events.
- Completed Tasks: Delivering invitations to embassies of Arab countries.

Fitness trainer

4fit Tunisia / VIP room / Viking

from March 2019 to present

- Completed Tasks : Group fitness classes.
- Completed Tasks : Personal trainer
- Completed Tasks : Helping people with training.

Fitness trainer

Fitnessime Saudi-Arabia

from August 2022 to July 2023

- Completed Tasks : Group fitness classes.
- Completed Tasks : Personal trainer.
- Completed Tasks : Organizing major sporting events.

Education / Professional Training

Diploma : unfinished baccalaureate level economics and management

From 2013/2014 To 2016/2017

Institute : Mostafa Kamel Bardo

Diploma : Federal diploma

From 2017 To 2019

Institute : Tunisian gymnastics federation

Motivation

In fact, I have a great interest in immigration to Germany to work and settle there, I chose Germany because it is an economically strong country and job opportunities are available, especially in the field of transportation and logistics. In addition, I have traveled to Germany several times and learned a lot about how the people live and the diversity of cultures. I see myself in all aspects, I am an ambitious young man who is disciplined in his time, life, and work, and this is what always Makes us successful. I hope to be part of your team .



**Candidate ID :
 Kand25_055**

Transport and Logistics

Bus Driver

Technical Skills

- Defensive and Safe Driving Techniques
- Efficient Route Planning and GPS Use
- Vehicle Inspection and Basic Maintenance
- Adherence to Traffic Laws and Safety Protocols
- Customer-Focused Passenger Service

Driving Licences

- Class: AA, B, H since 29/10/ 2013
- Class: D, G, H since 05/04/ 2019

Professional Experience

Bus Driver

Hotel Sheraton Tunis

April 2024 to Present

- Provided safe and timely transportation for staff and tourists
- Provided friendly service and supported German-speaking guests, enhancing guest experience.
- Reduced fuel and maintenance costs by 15% through efficient driving

Bus Driver

Hotel Mövenpick Lac 1

January 2022 to September 2023

- Transported guests safely and punctually
- Optimized route planning for smooth operations
- Improved guest transport satisfaction by 30% with time-efficient service

Bus Driver

Urban and Suburban Transport Company

December 2020 to January 2022

- Performed daily vehicle checks and followed safety protocols
- Met strict schedule requirements across urban and suburban routes
- Lowered operational costs by 20% through responsible driving habits

Languages

German : Level B1 , A2 certified

English : B1

French : B1

Arabic : Native Language

Certifications

- First Aid Certificate
- AHK Certificate – Intercultural Soft Skills Training
- Certificate of Participation: “Integration of Youth into Society” Maghroum’in Project, Paparouni Association of Circus Arts

Education / Professional Training

High school diploma in Experimental Sciences

2015

Alrached High School

Volunteering Experience

- TuniBless e.V. – Volunteer since October 2023
- Arc-en-Ciel – Volunteer for Social and Cultural Activities since November 2024
 Responsible for the daily transportation of children (morning pick-up and afternoon drop-off)

Motivation

Motivated professional driver with strong experience in passenger transport and tourism. Committed to safety, punctuality, and delivering excellent customer service in multilingual settings. Ready to bring reliability and professionalism to your team.



Candidate ID :
Kan26_0196

Transport

Bus Driver

Technical Skills

- Office administration and organizational management
- Inventory management and stock control
- Data entry, reporting, and documentation
- Microsoft Office Suite (especially Excel)
- Scheduling and email coordination
- Supplier and logistics coordination
- Use of administrative and inventory management systems

Professional Experience

Administrative Manager

April. 2025 - March. 2026

FIMO Academic Centre

- Coordinated administrative activities in a language training center
- Handled customer inquiries and provided administrative support
- Managed student registrations, schedules, and course organization

Administration And Inventory Management

Juni. 2024 - Sept. 2024

Bon Choix Barnoussa

- Used store administrative processes including billing and cash handing
- Controlled inventory and ensured proper stock management
- Supported daily store operations to maintain efficiency .

Administration And Business

Dec. 2022 - Mai. 2024

Sdiri and Touihri Marble Company

- Managed all administrative operations within a marble manufacturing company
- Handled purchasing and sales processes, including supplier and client coordination
- Maintained financial and commercial documents (orders, invoices, and payments)

Languages

German : B1

English : B1

French : B1

Arabic : Native Language

Certifications

- Certificate Sage Software
- AHK Certificate – Intercultural Soft Skills Training

Volunteering Experience

TuniBless e.V. – Volunteer, since 2023

Education / Professional Training

Master's degree in International Business and Trade

2020 - 2023

Faculty of Legal, Economic and Management Sciences of Jendouba

Bachelor of Accounting

2014 - 2020

Faculty of Legal, Economic and Management Science of Jendouba

Driving Licenses

- Class D — Since 22/01/2025
- Class B — Since 29/09/2015

Motivation

I am seeking a bus driver position to apply my skills in organization, responsibility, and communication. With a background in administration and commerce, I am disciplined, punctual, and reliable. I am committed to safety and providing a comfortable experience for passengers.



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 aufgrund eines Beschlusses des Deutschen Bundestages

Candidate ID : Kand25_038

Transportation

Truck Driver

Technical Skills

- **Transport** : Route planning, vehicle inspection and safe delivery execution
- **Digital Tools** : GPS and digital tracking systems ; basic onboard technical software
- **Communication** : Liaising with clients, logistics teams and stakeholders for efficient coordination
- **Office Software** : Certificate, Microsoft Office Specialist

Driving Licences

AA B BE (05/2035) C CE (05/2028) G H TAXI DRIVER

Languages

German : - B1
English : - A2
French : - A2
Arabic : - Native Language

Certifications

Road Transport Sector:

Valid, ADR Certificate (Classes 1 To 9), Transport of Hazardous Materials
 Sectoral Training Center for Transport and Logistics Professions . 2022

Professional Competency Certificate Taxi Driver + First Aid Certificate, For Taxi Driver and Public Transport
 Civil Protection . 2024

General, First Aid Certificate
 Progres Training Center . 2023

Intercultural Soft Skills Certificate
 AHK - German -Tunisian Chamber of Industry and Commerce . 2025
Air Transport and Civil Aviation Sector:

Aeronautical First Aid Certificate, Safety Rescue, In-Flight Service, Communication
 Salames | IAC - OACA : Civil Aviation . 2012

Volunteering Experience

Tunibless e.V, Manouba
 Volunteer From Feb. 2025 to Present

Professional Experience

Truck Driver *April. 2022 - Present*

Tunisian Moving and Transport Company

- Optimized delivery routes, achieving **98%** on-time deliveries.
- Performed daily vehicle inspections to prevent breakdowns.
- Coordinated smoothly with clients and dispatchers.

Qualified Agent in Purchasing and Sales *Mar. 2016 - Mar. 2022*

MEDDIS Distribution: GEANT - MONOPRIX

July. 2012 - July. 2013

- Made purchasing decisions by analyzing prices and negotiating with suppliers.
- Boosted efficiency by **50%** via cross-team coordination.
- Improved client satisfaction through clear communication.

Flight Attendant *Aug. 2013 - Nov. 2015*

Tunisian National Airline Company –TUNISAIR

- Applied safety procedures with **100%** compliance rate.
- Handled crisis situations calmly and professionally.
- Delivered excellent customer service, skills transferable to logistics.

Education / Professional Training

Higher Technician Diploma in Automotive Maintenance and After - Sales Service *From Mar. 2022 to Jun. 2024*

Sectoral Training Center in **Automotive Mechanics** Ariana, Tunisia

Diploma - Flight Attendant *From Oct. 2011 to Jun. 2012*

Flight License | Valid: *Nov. 2020* *From Aug. 2013 to Nov. 2020*

Training Center : IAC – CFPNC / TUNISAIR - OACA : Civil Aviation

-Modules : Aviation Security, Safety, Rescue, First Aid, Aircraft Procedures
-Type Ratings : Airbus A319 / 320 | Boeing B737 - 600, Annual Refresher Completed

Baccalaureate *From Sep. 2010 to Jun. 2011*

About Kacem E-Chebbi High School, Tunisia

Motivation

I am Motivated To Work In **Germany** as a **Truck Driver** due to its efficient Logistics and High Transportation Standards. This Opportunity will help me grow Professionally and apply My Driving Experience Effectively. It will also allow Me To Adapt To a Multicultural Environment and Enhance My Skills.



**Candidate ID :
 Kand25_041**

Transport

Truck Driver / Bus Driver

Technical Skills

- Vehicle Control and Operation
- Traffic Law and Road safety knowledge
- Emergency Response preparedness
- Assessment and Evaluation

Driving Licences

AA / A / B / BE / C / CE / D / DE / G / H

Languages

German : - B1 Certified OSD

English : - B1

French : - B1

Arabic : Native Language

Certifications

- First aid
- Intercultural Soft Skills – AHK

Professional Experience

Driver Instructor

Jan. 2023 - Present

Driving school Instute Hichem Dkhili

- Provide Practical Driving Training
- Assess Student Progress
- Prepare Student For Driving Testes

Internship Technical

Mai. 2018 - Juin. 2018

Société Caoutchouc Industrial du Nord

- Study Technical Drawings
- Design and Manufacture Molds
- Assemble Mold Components

Internship Technical

Nov. 2018 - Jan. 2018

Koka Automative SA

- Read and Interpret Technical Drawings
- Set Up and Operate Machine Tools
- Assemble Mechanical Components

Education / Professional Training

Instructor Training For Driving Instructors

From 09/2021 to 06/2023

Hatem Chtioui Training Center

Technical Degree In Molds Design And Tool

From 09/2016 to 06/2019

Mechatronics Training Center , Borj Cedria

Baccalaureate

From 09/2015 to 06/2016

High School Boussem

Volunteering Experience

Member

From 15/2024 to Present

TuniBless e , v,

Member

From 01/2018 to 15/2020

JCI Boussem

Motivation

I am a motivated and responsible professional driver seeking a job opportunity in Germany as a truck or bus driver. I have a strong commitment to safety, punctuality . I am ready to follow all German traffic regulations and work hard to ensure safe and reliable transportation.

Diploma Recognition



Gefördert durch:



aufgrund eines Beschlusses
des Deutschen Bundestages

Candidate ID :
Kand25_045

Transportation

Truck Driver



Technical Skills

- Manual loading and unloading using pallet jacks, tail lifts, or hand tools.
- Fuel-efficient driving (eco-driving principles, cruise control use).
- Precise manoeuvring and reverse parking in tight urban spaces.

Driving Licences

Class C, CE, BE. 2023

Class AA, B, H. 2010

Professional Experience

Truck Driver

May. 2023 To Present

Independent

- Conducted daily vehicle inspections and quick trailer attachments.
- Planned delivery routes, cutting fuel consumption by 15%.
- Ensured safe loading/unloading and accurate records.

Automotive Parts Store Manager

Apr. 2018 - May. 2023

Radiators Auto El Kef

- Supervised stock orders and maintained optimal inventory.
- Supported social media promotions, boosting parts sales by 10%.
- Managed supplier performance and part orders..

Languages

German : B1

English : C1

French : C1

Arabic : Native Language

Certifications

Intercultural Soft Skills AHK Tunisia 2025

Education /Professional Training

Diploma of High School in Private Law

Sep. 2010- Jun. 2013

Faculty of Law, Economics and Management Sciences of Jendouba, Tunisia.

Baccalaureate in Literature

Jun. 2010

Mongi Slim Secondary School, Kef, Tunisia.

Volunteering Experience

Volunteer 2023
Elife Center Kef (NGO).

Volunteer 2019
Tunisian Association for the Fight Against Cancer.

Motivation

Driven to contribute to Germany's world-class transport sector with proven skills in truck driving, road safety, and route optimization. Committed to punctuality, exceptional customer service, and ongoing professional development. Ready to adapt quickly and thrive within the German work environment and culture.

Diploma Recognition



Deutsch-Tunesische
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اتحاد الصناعة والتجارة الألمانية-التونسية
Chambre Tuniso-Allemande
de l'Industrie et du Commerce

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Bundesministerium
für Wirtschaft
und Energie
aufgrund eines Beschlusses
des Deutschen Bundestages



Candidate ID :
Kand25_048

Transport

Truck driver

Technical Skills

- Basic digital delivery system management
- GPS navigation software
- Practical experience with SAP system
- safe driving practices and accident prevention
- vehicle maintenance and basic mechanical troubleshooting

Professional Experience

Truck Driver

June 2017 – Present

Land'or, Tunis

- Ensured over 98% on-time delivery rate for perishable food products
- Maintained cold chain compliance, reducing product loss and complaints
- Earned client trust through reliable and safe deliveries.

Delivery Schedule Planner

June 2016 – June 2017

Land'or, Tunis

- Developed and optimised delivery plans, reducing delays by 20%
- Improved coordination between logistics teams, boosting daily delivery accuracy

Warehouse Associate

June 2015 – June 2016

Land'or, Tunis

- Prepared orders efficiently to keep goods flowing
- Coordinated stocktaking to avoid bottlenecks
- Worked closely with team to improve workflow and efficiency

Languages

German : B1 certified (OSD)

English : A1

French : B1

Arabic : Native Language

driving licence

- AA / B / C / CE / G / H

Education / Professional Training

Transit Operations Training

2014 - 2015

Centre for technology and Tourism

Baccalaureate not obtained

2013 - 2014

El Bayen High School, Lafayette

Volunteering Experience

Member

TuniBless e.V.

From 10/2024 to present

Member

Paparouni Association of Circus Arts

From 02/2025 to present

Motivation

I am motivated to work in the German transport and logistics sector because of its reputation for structure, efficiency, and innovation. My goal is to gain international experience, improve my skills, and contribute to a high-standard logistics system

Candidate ID :
Kand25_054

Transportation

Bus Driver



Technical Skills

- Defensive & Safe Driving Techniques
- Route Planning & Navigation
- Basic Vehicle Maintenance
- Effective Communication
- Customer Service
- Punctuality & Flexibility
- Microsoft Word, Excel, and PowerPoint

Professional Experience

Bus Driver

June 2016 - Present

Ministry of Agriculture, Medenine

- Drove passengers safely and on time with professionalism.
- Cut fuel use by 15% through smart route planning.
- Gave friendly service and stayed in touch with dispatch.
- Provided courteous, helpful service to all passengers.
- Performed basic vehicle checks to ensure safety and readiness.

Administrative Assistant

Jan 2009 -- May 2016

Ministry of Agriculture, Medenine

- Handled reception, communications, and scheduled appointments efficiently.
- Managed documents, correspondence, and data entry with accuracy.
- Streamlined office processes, cutting inquiry and document handling time by 30%

Education / Professional Training

Computer Science Training

Oct 2008 – Nov 2008

Word processing, spreadsheets, internet

1st Year of Secondary Education

Sept 2005 – June 2006

Driving Licences

- **Class AA, B, and H:** 23-01-2008
- **Class G:** 20-11-2012
- **Class D:** 17-05-2018

Languages

German : B1

English : A2

French : B1

Arabic : Native Language

Certifications

- Albalasmeh Business Company LTD, UK – Certificate of Attendance: Basics of E-Services & Safety (Online Course)
- IRADAH TRAINING – Certificate of Attendance: Workshop on Using Artificial Intelligence in Content Creation
- AHK Certificate – Intercultural Soft Skills Training

Volunteering Experience

- **TuniBless e.V.** – Volunteer, since 2023
- **Member of Amel Association** for Assisting Children with Special Needs, 2023-2024

Motivation

I chose the profession of driving because it combines my passion with a strong sense of responsibility. For me, each journey is more than a task — it's a commitment to safety, comfort, and punctuality. I remain fully focused behind the wheel, aware that passenger safety is a serious responsibility.



**Candidate ID :
Kand25_056**

Logistics and Transportation

Truck and Bus Driver

Technical Skills

• **Technical**

Safe driving of heavy vehicles
 Technical vehicle inspection before departure
 Professional relationships with customers

• **IT**

Internet
 Microsoft Office (Word Excel , PowerPoint)
 E-mail (Outlook, Gmail...)

Professional Experience

Bus driver

Jan. 2015 - Present

HCT Travel Agency - Tunisia

- Excursions throughout Tunisia
- Picking up tourists at the airport
- Accompanying and guiding visits to tourist cities and historical monuments

Truck Driver

Jun. 2014 - Dec. 2014

SANI-SUD Company - Tunisia

- Carrying out timely deliveries and pickups of goods along the assigned routes.
- Ensuring compliance with all traffic and safety regulations during transport.
- Performing regular vehicle inspections and carrying out minor maintenance tasks to ensure vehicle reliability.

Truck Driver

Apr. 2014 - May. 2014

"AL NASHI" Transport - Saudi Arabia

- Efficient route planning to reduce driving time and costs.
- Responsible for regular vehicle maintenance and necessary repairs..
- Preparing and submitting reports on trips and maintenance

Languages

German : - B1 – Certified (E.C.L)

English : - B1

French : - B1

Italian : - A1

Arabic : Native Language

Certifications

- Intercultural skills 2025
- German Language 2024
- First aid 2019

Driving Licences

AA / BE / CE / DE / H / B / C / D / G

Education / Professional Training

Baccalaureate level

2008 - 2012

Secondary school EL Wassat -Tunisia

Motivation

With several years of experience in passenger and freight transport, I bring a strong sense of responsibility, safety, and customer service. Known for my reliability and professionalism, I am motivated to join a well-structured company in Germany, where I can contribute to high operational standards and grow in a demanding, multilingual environment.

Diploma Recognition



Deutsch-Tunesische
Industrie- und Handelskammer
ألمانيا تونس
Chambre Tuniso-Allemande
de l'Industrie et du Commerce

Gefördert durch:



aufgrund eines Beschlusses
des Deutschen Bundestages

Candidate ID :
Kand26_0004

Transport

Train Driver

Technical Skills

- Mechanical and electrical maintenance for various machines and equipment
- Troubleshooting and repair of mechatronic systems
- Reading and interpreting technical drawings and schematics
- Use of diagnostic tools, sensors, and measuring instruments.
- Knowledge of pneumatics and hydraulics systems
- MS Office (Excel, Word, PowerPoint) for documentation and reporting
- Compliance with safety standards and operational procedures

Professional Experience

Train Driver

January 2024 – Current

Tunisian National Railways Company (SNCF),
Tunisia

- Driving passenger trains on scheduled routes
- Monitoring onboard systems and ensuring timetable compliance.
- Managing emergencies and liaising with control center.
- Adhering to railway safety regulations and procedures

Train Maintenance Technician

May 2021 – December 2023

Tunisian National Railways Company (SNCF),
Tunisia

- Inspecting and repairing mechanical and electrical components.
- Diagnosing faults and replacing parts.
- Performing preventive and corrective maintenance.
- Writing technical reports and supporting the team

Mechatronics Technician

November 2019 – April 2021

Leoni, Tunisia

- Installing wiring control tables.
- Processing technical drawings.
- Deploying control table test software.
- Building and repairing test modules.

Languages

German : B1 (ECL)

English : B1

French : B2

Arabic : Native Language

Certifications

- Civic leadership education training 2021.
- Peace Activism and Peacebuilding training combined 2020.
- Culture of Citizenship, Human Rights & Web Radio ESSAYDA FM (2019)
- Youth, Participatory Democracy & Active Citizenship Forum (2015)

Volunteering Experience

member in EuromedeEVE Tunisia

January 2022 – Present

member in FHIRD – Farhat Hached
Institute for Research and Democracy

January 2017 – December 2021

Education / Professional Training

Applied Bachelor's in Electromechanics

2015 – 2018

ISSAT Sousse, Tunisia

Baccalaureate in Technical Sciences

2010 – 2014

Souassi High School, Mahdia, Tunisia

Motivation

Motivated Mechatronics Technician ready to contribute to innovative projects. Skilled in mechanical and electrical systems, troubleshooting, and automation. Eager to learn and grow in a professional German work environment.



Candidate ID : KAN26_0016

Transport & Logistics

Bus Driver

Technical Skills

- MS Office
- Safe driving
- Passenger transport
- Team management

Driving Licences

G, DE, CE, BE, D, C, B, A

Professional Experience

Bus Driver 06. 2024 08,2024
TCV public transport

- Performed daily vehicle checks and followed safety protocols
- Lowered operational costs by 20% through responsible driving habits

Bus Driver 06. 2023 - 11. 2023
Angel Society

- Volunteering
- Transport of disabled people

Bus Driver 09. 2024 - Present
Hotel mouradi gammarth

- Transported guests safely and punctually
- Optimized route planning for smooth operations
- Improved guest transport satisfaction by 30% with time-efficient service
- Departement Manager – Monoprix (2008-2023)

Languages

German : B1- Certified
English : A1
French : B2
Arabic : Native Language

Certifications

Support Technician in Business Informatics (2005–2007)
 ADR Certificate – Dangerous Goods Transport (2023)

Education / Professional Training

- Support Technician in Business Informatics (2005–2007)
- Secondary Education – Economics & Management

Volunteering Experience

- TuniBless e.V. – Volunteer, since 2023
- Member of Angel society since 2023

Motivation

Responsible and motivated driver with strong experience in transport and management. Focused on safety, punctuality, and teamwork.



Candidate ID :
KAN26_026

Transport

Truck Driver – Car Driver

Technical Skills

- Vehicle maintenance (good knowledge)
- Diagnostics of malfunctions
- Brake and tire inspection
- Hydraulics/pneumatics knowledge
- GPS navigation systems
- MS Office (Outlook, Excel, etc.) proficient user

Driving License

Category : B	Nov 2014
Category : C	Apr 2025
Category : CE	May 2025
Category : D, DE	July 2025

Languages

German : B1 – Certified (ÖSD)
English : B2
French : C1
Arabic : Native Language

Volunteering Experience

Local Coordinator Feb 2022 - Current
 Tunibless Association

- Planning and organizing training sessions
- Preparation and coordination of events

Cycling coach Jan. 2024 - Feb. 2025
 Velorution Association

Professional Experience

Technical sales – after sales service Feb. 2025 - Present
 Sacem Industry

- Building and maintaining a customer portfolio, as well as providing technical sales support and consulting in the field of industrial electrical solutions.
- Managing customer service (transformers, compensation systems, medium/low voltage switchgear), handling inquiries and complaints.

Career break Mars. 2024 - Dec. 2024

- Intensive German language learning (A1–B1) and international experience (03 months) in Saudi Arabia

After sales service technician Feb. 2022 - Feb. 2024

Westpoint international (Eolia)

- Sale of domestic and industrial products
- Participate in the definition of the company's commercial policy

Technical sales representative Dec. 2014 - Jan. 2022

Tunisian Heating, lighting and plumbing company SOTUCEP

- Sale of domestic and industrial products
- Respond to calls for tenders, guarantee the efficiency of the service from signing to installation and provide aftersales service.

Education / Professional Training

Applied degree in energy Sep. 2010 - Jun. 2013

Higher Institute of Environmental Sciences and Technologies of Borj Cedria

Bachelor in computer science Sep. 2004 - Jun 2010

Hannibal Ariana High School

Certifications

- ZAB's evaluation of foreign university degrees
- Six Sigma Yellow Belt

Motivation

I am interested in logistics, transport, and the safe handling of industrial equipment. As part of my new career path, I am continuously expanding my knowledge to ensure a reliable and professional service.

Technical Skills

- Familiar with GPS tracking systems
- Reliable, punctual and dependable
- Team player
- Excellent communication skills with customers & team members



Candidate ID :
Kand25_053

Transport

Delivery driver / Bus driver

Professional Experience

Delivery driver

Self employed

February 2023 to present

- Transport goods and cargo
- Transport passengers
- Vehicle maintenance

Bus driver

Academia private school

December 2017 to June 2021

- Pre and post vehicle maintenance
- Follow designated routes
- Safely transport passengers

Driver

General constructing company

*From 1/6/2014 to 30/8/2014 and
from 1/6/2015 to 30/8/2015*

- Transport workers and tools to worksite
- Load and unload tools
- Vehicle safety and cleanliness

Driving Licences

- Class A1
- Class B
- Class D
- Class D1

Languages

German: B1 – Certified B1

English : - B1

French : - B1

Arabic : Native Language

Volunteering Experience

- Member at Tunisian Red Crescent since 2020
- Member at Tunibless since 2022

Education / Professional Training

Diploma

Faculty of Science of Gafsa

From 1/10/2014 to 1/2/2016

Diploma: High school diploma informatics
Houcine Bouzayene High School

From 15/9/2009 to 1/6/2013

Certifications

First aid certificate

Motivation

Working in Germany would be a major leap in my career. Many German and homeland friends of mine are already living there. Their success inspires me, and their support ensures me a smoother integration. Living in Germany will enrich my personal and professional life.

Diploma Recognition



Gefördert durch:



aufgrund eines Beschlusses
des Deutschen Bundestages

Candidate ID :
Kan26_0298

Transport - Logistic

Bus / Truck Driver

Technical Skills

- GPS
- Chronotachograph Card
- Google Workspace
- Microsoft Office
- Reporting
- basic mechanical knowledge

Professional Experience

Bus Driver

April. 2024 - August. 2025

Travel Agency AV Society, MAHDIA, TUNISIA

- Tasks Ensure the Safe transport of Passengers in accordance with road traffic regulations.
- Ensure the vehicle is in good working order before departure,
- Carry out regular vehicle inspections and report any problems to the manager.
- Assist Passengers with their luggage and escort them to their destination.

Semi-Trailer Driver

March. 2022 - April. 2024

Ouled Ben Dhifa Society, SIDI BOZID, TUNISIA

- Drive the semi-trailer to transport the goods within the given time frame,
- Perform pre-trip checks and vehicle maintenance,
- Comply with road safety rules and professional driving standards,
- Manage delivery times and communicate with customers in the event of delays or problems on the road,

Delivery Driver – Sales Person

March. 2017 - December. 2021

HAMELIN Society, SOUSSE, TUNISIA

- Understanding customer needs: identifying and analyzing problems or obtaining customer satisfaction to propose suitable solutions,
- Product service management,
- Development of sales strategies,
- Customer support: helping customers use products and providing commercial follow-up,

Languages

German : B1

English : A2

French : B2

Arabic : Native Language

Certifications

- Dangerous materials transport card
“ADR” Certificate
- First aid training 1st and 2nd level
- Forklift driving and handling
equipment.
- ISO 9001 & 22000 Standards

Education / Professional Training

Bachelor's degree In Telecommunication

2013 - 2016

University Of Sousse/ Higher Institute of Computer Science and Communication Technologies.

Baccalaureate

2008 - 2012

High School Teboulba

Motivation

I am interested in the position of Truck Driver in Germany. I am a motivated and responsible professional with experience in driving heavy goods vehicles and a strong commitment to safety and punctuality.

I am a reliable, disciplined, and hardworking person who always strives to complete tasks efficiently and on time.

I would welcome the opportunity to contribute to your team.

Fully recognized (Anabin)



Gefördert durch:



aufgrund eines Beschlusses des Deutschen Bundestages



Candidate ID :
Kand26_0198

Transport

Truck Driver/Bus Driver

Technical Skills

- Safe and defensive driving
- Route planning and navigation
- Cargo securing (Ladungssicherung)
- Vehicle maintenance basics
- Time management and punctuality
- Communication with clients and dispatchers
- Emergency response & First Aid basics
- Heavy vehicle operation (Category C / C1 / D)

Professional Experience

Truck Driver

BEN AHMED Public Works Apr 2017 – Present

- Transport goods safely over regional and long distances
- Plan routes and optimize fuel efficiency
- Perform vehicle inspections before and after trips
- Ensure cargo safety and proper loading/unloading
- Follow all traffic laws and safety regulations

Android Project Manager

YATOO Pub Feb. 2015 – Feb. 2017

- Led Android app development projects
- Managed stakeholder communication
- Oversaw project budget.

Network Manager

Callcenter Mar. 2011 – Nov. 2011

- Managed company IT networks
- Ensured network security
- Trained end users

Languages

German: B1

English: B1

French: C1

Arabic: Native Language

Certifications

- Forklift Operator Certificate
- Load Safety Certificate
- First Aid (Secourisme) Certificate
- Additional:**
- Strong awareness of workplace safety
- Experience in loading and unloading operations

Volunteering Experience

TuniBless e.V.

10– 2023- Present

Education / Professional Training

Bachelor in Computer Science

Faculté des Sciences de Tunis 2007–2011

Technical Baccaulateate

Zahrouni High School 2001–2005

Motivation

I am highly motivated to work as a Truck Driver in Germany. I bring strong discipline, reliability, and respect for safety rules. My goal is to integrate into a professional logistics company and contribute to efficient and safe transport operations.

Diploma Recognition



Deutsch-Tunesische
Industrie- und Handelskammer
الجمعية التونسية الألمانية
Chambre Tuniso-Allemende
de l'Industrie et du Commerce

Gefördert durch:



Bundesministerium
für Wirtschaft
und Energie

aufgrund eines Beschlusses
des Deutschen Bundestages

Candidate ID :
Kand26_0782

Transportation / Logistics

Truck Driver

Technical Skills

- Safe operation of trucks and minibuses (C & CE licenses)
- Route planning and GPS navigation
- Loading, unloading, and securing cargo
- Vehicle inspection and basic maintenance
- Use of hand and power tools
- Automotive diagnostics and troubleshooting

Professional Experience

Truck driver (CE)

05.2025 - present

PIC`UP

- Drive trucks safely over short and long distances
- Deliver goods on time and according to schedule
- Load and unload cargo

Truck Driver (C)

04.2024 - 04.2025

Athir Service

- Transport goods safely and on time
- Load, unload, and secure cargo
- Follow traffic laws and working time regulations

School minibus Driver

09.2019 - 03.2024

Maraia Private School

- Transport students safely to and from school
- Follow schedules and designated routes
- Ensure passengers' safety and comfort

Languages

German : B1

English : A1

French : A2

Arabic : Native Language

Certifications

- Certificate in Automotive Diagnostics and Mechanics

Volunteering Experience

Tunibless Association

08 - 2024 - Present

Education / Professional Training

High School Level (Baccalaureate)

2018

IMEM Sahnoun, Manouba, Tunisia

Motivation

I am motivated to move to Germany to advance my career in transportation and logistics. I want to apply my skills as a professional truck driver and contribute to a dynamic team. I am eager to learn and grow within the German work environment. Integrating into the culture and collaborating effectively with colleagues is very important to me.



Deutsch-Tunesische Industrie- und Handelskammer
 اتحاد الصناعة والتجارة الألمانية-التونسية
 Chambre Tuniso-Allemande de l'Industrie et du Commerce

Gefördert durch:



aufgrund eines Beschlusses des Deutschen Bundestages

Candidate ID :
Kan26_0099

Logistics and Transportation

Truck Driver

Technical Skills

- Fault diagnosis and roadside assistance
- Basic knowledge of truck operations
- GPS navigation and route planning
- MS Office (Word, Excel, PowerPoint)

Driving Licences

AA / B / BE / C / CE / D / DE / G / H

Languages

German : B2
English : A2
French : B2
Arabic : Native Language

Professional Experience

Auto Mechanic / Co-Driver 10/2012 – Present
 Ministry of National Defense

- Maintenance and repair of vehicles
- Diagnosis of technical issues
- Road assistance and mission support
- Experience in transport and vehicle inspection

Education / Professional Training

Advanced Diploma in Logistics Distribution (in progress)
 CFSTL – Borj cedria - Tunisia

Automotive Mechanic Training (Level 3) 2019 – 2020
 Military Technical School

Automotive Mechanic Training (Level 2) 2011 – 2012
 Military Technical School

Baccalaureate 2009 – 2010
 High School Diploma

Certifications

- **ADR** Certificate for Dangerous Goods Transport
- Certified **Forklift** Operator
- **First Aid** and Emergency Response Certificate
- Qualified Auto Mechanic
- Certificate **ECL-B1**

Volunteering Experience

TuniBless Since 2024
 Member

Motivation

Motivated and reliable professional with solid experience in auto mechanics and a strong interest in the transport sector. Holding multiple driving licenses (C, CE, D, DE) and an ADR certificate, I am well-prepared to work as a truck driver. I am committed to safety, efficiency, and continuous improvement, and I am eager to contribute my skills in a professional environment in Germany.



Candidate ID : Kand26_0118

Transportation

Bus / Heavy Truck Driver

Technical Skills

- Long-haul and urban route navigation.
- Truck driving and freight transport (ADR-certified).
- Knowledge of traffic laws and transport regulations .
- Load securing and cargo handling .
- Vehicle inspection and basic maintenance .
- Time management and punctuality .
- Customer service (for bus/passenger transport) GPS and route planning systems .
- Emergency handling and problem-solving .
- Filling out forms, delivery notes, and reports electronically.
- Using transport, delivery, or fleet management apps on a smartphone.
- Microsoft Office Suite (Word, Excel, PowerPoint).

Professional Experience

Bus Driver 09.2021 - Current
 SRTG Nabeul

- Urban and suburban public transport
- Drive all types of buses (standard, mini, articulated...)
- Undertake long-distance bus journeys
- To undertake organized trips (school trips, tourist trips, etc.)
- Ensure the safety and protection of passengers on board
- Loading and unloading luggage

Semi-trailer Driver 10.2019 - 09.2021
 Maghreb Land Transport Company (SMTT)

- Loading/unloading the truck
- Transporting hazardous materials by road
- Undertake long-distance journeys

Heavy Goods Vehicle Driver 03.2018 - 09.2019
 ETS Mohamed Chaker Khemir

- Prepare the truck (cleaning, washing, checking...)
- Loading/unloading gas cylinders...
- Complete the administrative documents

Oil tanker driver 05.2017 - 03.2018
 Arab Land Transport Company (SOTARABE)

- Transport & delivery of fuel (heavy/super heavy)
- Carry out petroleum product storage operations
- Complete the administrative documents

Certificates

- Valid **ADR** Certificate (Transport of Dangerous Goods by Road).
- Passenger Transport License.
- Roadside First Aid Certification.

Languages

German : A2
English : A2
French : B1
Arabic : Native Language

Professional Training

Training : Preparation for the FIMO 06.2025
 Academy By TRANSDEV southern perimeter | Tunis

FCO training : Passenger transport 03.2022
 SRTGN | Nabeul

Training : Public Transport 12.2021
 SRTGN Training Center | Nabeul

Training : Roadside First Aid 12.2021
 NT Consulting | Nabeul

ADR Certificate for Dangerous Goods Transports 05.2017
 CSFTL | Borj Cedria

Driving Licences

Classes : **AA, B, BE, C, CE, D, DE, G, H**

Personal Interests

- Sports
- Travel
- Community activities

Motivation

I am really motivated to work in Germany because of its strong economy and high standards in the transport sector. I value safety, professionalism and efficiency, and I am eager to develop my skills while gaining international experience. I am also ready to adapt, learn the language, and build a stable long-term career.



AHK

Deutsch-Tunesische
Industrie- und Handelskammer
الجمهورية التونسية الألمانية للصناعة والتجارة
Chambre Tuniso-Allemande
de l'Industrie et du Commerce

Gefördert durch:



Bundesministerium
für Wirtschaft
und Energie

aufgrund eines Beschlusses
des Deutschen Bundestages

Logistics & Supply Chain Management



Fully recognized



Candidate ID : Kand25_096

Materials / Supply Chain Coordinator

Materials planner/ Project coordinator

Software & Digital Tools

- SAP MM, MS Office

Project Management & Coordination

- Planning, Budget Tracking, Team Coordination, Risk Management

Supply Chain and Materials Coordination

- Inventory Control, Material Planning Stock Replenishment, Purchase Requisition Processing, Vendor Coordination, Demand Forecasting

Documentation & Reporting

- KPI Reporting, Documentation Control, Goods Receipt / Goods Issue

Coordination & Planning

- Project Coordination, Problem Solving, Process Improvement

Professional Experience

Financial and Administrative Assistant

Jan. 2018 - Nov. 2018

Hanns Seidel Foundation, Tunisia

- Managed Company finances and personnels
- Controlled the budget and managed cash-flow
- Executed payments and conducted budget flow-up

Materials Coordinator

Oct. 2012 - Dec. 2013

Bombardier Transportation, Germany

- Managed Material supply in coordination with production Teams
- Ensured Timely delivery
- Maintained stock value

Logistics Department Manager

Mai. 2011 - Jun. 2012

Dräxlmaier, Tunisia

- Coordinated and optimized material flow
- Managed stock value and turnover rates
- Facilitate coordination between internal Departments (purchasing, production, sales) and external stakeholders

Languages

German : C1

English : B2

French : C1

Arabic : Native Language

Certifications

- Leadership Performance 2012
- Intercultural soft skills 2025

Internship Experience

Summer Intern

Robert Bosch GmbH, Waiblingen

- Assembly, Quality control

08/2007- 09/2007

07/2005 – 09/2005

08/2004 – 09/2004

Preparatory internship

Robert Bosch GmbH, Waiblingen

03/2003- 06/2003

Education / Professional Training

Bachelor of Science Applied Mechanical Engineering

2008 - 2009

Darmstadt University of Technology, Germany

Mechanical Engineering

2003 - 2008

Darmstadt University of Technology, Germany

Baccalaureate in Mathematics

2000 - 2001

Secondary school of Menzel Bourguiba, Tunisia

Motivation

Holder of a German degree in Applied Mechanics with solid logistics experience at Bombardier and Dräxlmaier, I am eager to contribute my skills as a Materials Coordinator in Germany.

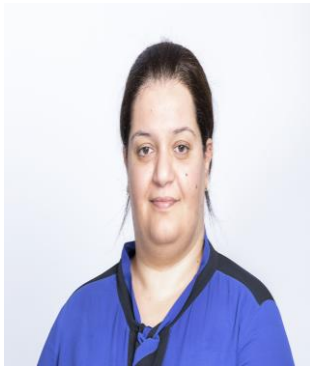
Recognized (Anabin)



Gefördert durch:



aufgrund eines Beschlusses
des Deutschen Bundestages



Candidate ID : Kand25_112

Logistics, Supply chain

Supply chain planer

Technical Skills

- **ERP systems** : SAP (MM/SD), Herrakles
- **MS office** : Word, Excel, Powerpoint, Onedrive
- **CAD tools** : Solidworks
- Power BI
- Logistics planning and supply chain coordination
- Demand forecasting and procurement planning
- Production and resource planning
- KPI monitoring and reporting
- Problem solving, autonomy, teams coordination

Professional Experience

Planning Engineer

Sep. 2019 - Feb. 2022

Techno Nord

- Reduced Stock outs by 15%
- Achieved by 95% service level
- Facilitated cross function coordination between procurement, warehouse and production

Design Engineer

Jan. 2016 - Aug. 2019

Funny Dev

- Designed and optimized parts and assemblies using Solidworks
- Proposed custom solutions
- Streamlined BOM creation .

Production Engineer

Mar. 2012 - Dec. 2015

Jeans Story

- Contributed to better production planning and capacity alignment with demand
- Supervised 20 operators
- Implemented improvements

Languages

German : B2- Certified (ECL)

English : B2

French : C1

Arabic : Native Language

Certifications

- Certified SAP MM/SD Training (Functional Consultant)-State certified certificate (2024)
- Solidworks (Associate, Professional, Weldments, Sheet Metal) (2024)
- AHK Soft Skills Training (2025)

Personal Interests

Sports: Pilates
Reading

Education / Professional Training

Mechanical engineering degree

2007-2010

National engineering school of monastir

Preparatory classes in Physics and chemistry

2004-2007

Preparatory Institute for Engineering studies in Bizerte

High school diploma

2003-2004

Habib Thameur High school in Bizerte

Motivation

I am motivated to work in Germany because Germany is well known for its strong industrial environment where I can apply my technical and logistic skills. Furthermore, logistics has always been a critical part of my engineering work, therefore I am very motivated to deepen my logistic skills.



Candidate ID:
KAN26-0462

Trade

Logistics

Social Skills

- Adaptability
- Teamwork
- Self-motivation
- Load capacity

Languages

- **German** : B2
- **French**: A2
- **Englisch**: A2
- **Arabic**: Mother tongue

Professional Experience

Sales

August. 2025-October. 2025

ZARA

- Receive customers
- Orientation and advice Selling products and promoting sales offers
- Presenting goods and organizing shelves

Trade

Oil distribution company Agil

September 2025–
Januar .2025

- Customer acquisition and trade visits
- Customer support and processing of tenders
- Opening an account with AGIL cards or vouchers

Customer Service Internship

INTERNATIONAL UNION OF BANKS (UIB)

Septembre 2025 Januar2025

- Writing and checking checks
- Manage customer databases
- Edit and update credit files

Expertise

Data & Analysis

- Microsoft office(Excel,Word ,Powerpoint)
- CRM systems – basic knowledge

Hobbies

- Sport
- Dance Hip-hop
- Cooks
- Shopping

Certifications

- Intercultural Soft Skills By AHK Tunisia
- Certificate for Participation in Time Management Essentials
- Certificate of Participation in Digital Marketing: Basics and Business Creation Diploma

Education and training

Diploma as a Professional Technician in Distribution Trade – Sectoral 04. 2022 – 02. 2025

Sectoral Training Centre for Applied Techniques

High School Diploma in Economics and Management 09.2018 – 06.2022

El Amal High School in Mégrine, Tunisia

Vocational qualification as a technician in the field of trade and sales 04.2022 –02. 2025

Sectoral Training Centre for Applied Techniques

Motivation

I want to work in Germany because it has a strong industrial environment where I can use and improve my technical and logistics skills. Logistics has always been an important part of my engineering work, so I am very motivated to develop my skills in this area. I also want to take the next step in my career and build a successful future in Germany.



Candidate ID :
Kand25_047

Transport and Logistics

Logistic Manager

- Intercultural Soft Skills The Project Fachkrafte AHK
- Adaptability and Flexibility with new Software
- Interpersonal and Cross-Cultural Communication
- Stress Management and Resilience
- Leadership and Team Management
- Strategic Thinking
- Transportation International Regulation and Safety Standards

Professional Experience

Sales and Logistics manager

Jan.2017 - Actually

General Transport International

- Developed international logistics flows, primarily with Germany, Turkey and China.
- Strong interpersonal skills enabling effective collaboration with all stakeholders in the supply chain.
- Adapted, supervised and coordinated import and export logistics operations across all sectors.

Sales representative

Jan.2010 – Dec. 2016

General Transport International

- Maintained and monitored the client portfolio and revenue streams.
- Prospected new clients, leading to a 15% annual increase in client acquisition.
- Prepared air and sea freight offers, handling an average of 700 business inquiries per month.

Languages

German : - B1

English : - B2

French : - C1

Arabic : Native Language

Certifications

- Recognition of Bachelor Degree 2025
- Office Excel Certificate 2023
- Air Transport Of Dangerous Goods 2015
- ISO 9001 version 2008 2015
- Customer prospecting 2014
- Storage of dangerous goods 2012
- Customer loyalty 2011
- ISO 9001 version 2000 2011

Education / Professional Training

HND in Logistics Distribution

From 10/2022 to 07/2024

Sectorial Training Center for Transport and Logistics Professions of Borj Cedria, Tunisian Agency for Vocational Training.

Bachelor's Degree in Financial and Banking Economics.

From 09/2005 to 07/2009

Faculty of Economic Sciences and Management of Tunis, University of Manar.

Motivation

I have a solid experience in the field of logistics and I'm attracted by Germany's industrial and logistics leadership, That's why I'm so motivated to integrate into an efficient work environment like that of Germany.

Software & Digital Tools

CW1, LH Cargo, Excel (Advanced), PowerBI, Viseo

ERP & Systems

DHL ERP: WMS, OMS, TMS, SeLECT

Methods & Competencies

Lean Six Sigma, Root Cause Analysis, S&OP, DAP/DDP

Analytics & Reporting

Business Review Dashboards, KPI Reporting, Carrier Benchmarking



Candidate ID :
Kand25_039

Logistic & Transportation

Logistics & Supply Chain Management

Professional Experience

Air Freight Sales & Operations Analyst

Feb. 2025 – Present

Sindbad Group · DHL Global Forwarding Tunisia

- Managed end-to-end air freight export operations (Oct 2025–Mar 2026): 257 quotations, 42 confirmed shipments, 143 K TND in total sales revenue.
- Built monthly business review dashboards tracking KPIs (conversion rate 16.3%, margins, volume by route) using Excel and PowerBI.
- Developed airfreight pricing models for TUN–LHR/STN route with 4-year projections (2025–2028) across 4 carriers — 15% margin build-up applied.
- Conducted carrier rate benchmarking and full cost analysis (fret + DAP/DDP + surcharges) in TND, EUR and USD.
- Led margin control and P2P follow-up: monitored buy vs. sell per dossier, flagged deficit shipments and corrected pricing methodology.

Customer Solutions Coordinator

Jan. 2023 – Jan. 2025

DHL Supply Chain · Service Logistics

- Monitored customer KPIs, SLA metrics and change requests; conducted performance reviews and root cause analysis.
- Managed customer master data and Part Master Files; configured OMS/WMS/TMS business rules within DHL's SeLECT platform.
- Supported account planning and forecasting; conducted warehouse visits and audits to ensure process compliance.

After-Sales Analyst – Graduate & Leadership Program

Jan. 2022 – Dec. 2022

DHL Global Forwarding GmbH

- Maintained operational & financial continuous improvement reports, dashboards and internal processes.
- Supported After-Sales Director on strategic projects; developed SOPs using Lean Six Sigma methodology.

Education / Professional Training

Master's Programme – Logistics Systems Optimization

University of technologies of Troyes

From 2/1/2021 to 30/12/2021

Logistics Systems Optimization

National Diploma of Industrial and Logistics Engineering

National School of Engineers of Carthage (ENICarthage)

From 1/9/2015 to 30/12/2020

Lean Manufacturing & Continuous Improvement

Languages

German : B1

English : C1

French : C1

Arabic : Native Language

Certifications

- DHL Certified Customer Supply Chain Specialist
- DHL Solutions Specialist
- Six Sigma Yellow Belt
- Microsoft Excel for Business

Volunteering Experience

Vice President

Junior Enterprise ENICarthage

2018 – 2019

- Led strategic projects and managed partnerships with national companies.

TEDx Organizer

TEDx ENICarthage

- Co-organized the TEDx event at ENICarthage.

Electoral Observer

Tunisia's Presidential Elections

- Participated as an official observer during Tunisia's 2019 Presidential Elections.

Motivation

Experienced logistics professional with 4+ years at DHL Global Forwarding and DHL Supply Chain. Specialized in air freight operations, multi-currency pricing, margin control and data-driven business reviews. Seeking to leverage analytical expertise and DHL network knowledge to support German-Tunisian trade.



Candidate ID :
Kand25_097

Logistics

Supply chain management/Logistics management

Professional Experience

Stock Quality and Reliability Manager

Mar. 2025 - Present

GENMAR LOGISTICS

- Tracking stock levels and inventory accuracy
- Monitoring storage conditions
- Continuous improvement of stock management and storage methods.

Quality Manager (Part-time)

Jul. 2024 - Sep. 2024

GENMAR LOGISTICS

- Tracking incidents related to stock quality
- Handling customer complaints regarding the quality of stored products
- Analysis of quality indicators (customer returns, defects, stock shortages)

Stock Management Intern

Sep. 20224 - Nov. 2024

GENMAR LOGISTICS

- Implementation of a Quality Management System aligned with ISO 9001 requirements.
- Process analysis and optimization to enhance efficiency and compliance.
- Execution of internal audits and support during external audits.

Education / Professional Training

Higher Technician's Certificate in Distribution Logistics

From 02/2023 to 02/2025

Sectoral Training Center in Transport and Logistics Borj Cedria

Professional Technician's Certificate in Multimodal Transport

From 10/2020 to 06/2022

Sectoral Training Center in Transport and Logistics Borj Cedria

Motivation

Working in Germany has been a goal of mine since I started learning German in high school. I admire the country's excellence in logistics, strong work culture, and commitment to quality. I'm eager to grow professionally, gain international experience, and contribute in a structured and innovative environment.

Technical Skills

- Proficiency with Warehouse Management Systems (WMS) used to track inventory and manage warehouse operations.
- Knowledge of quality control processes and standards, such as ISO 9001, to ensure product quality and regulatory compliance in storage and distribution.
- Understanding of regulatory standards for storage, including safety protocols, environmental regulations, and warehouse-specific certifications.

Languages

German : - B1

English : - B1

French : - B2

Arabic : Native Language

Certifications

- Microsoft Word 2013/2016
- Soft Skills and Project Management
- Microsoft Excel 2016
- First Aid Certificate – Level 1
- Effective leadership

Volunteering Experience

Activ Member From 02/2018 to Present

Junior Chamber International (JCI)
 Rades

Volunteer and First Aid Responder

From 07/2019 to 08/2020

Tunisian Red Crescent

Vice President – Human Resources

From 09/2021 to 09/2022

TUNIVISIONS Club Borj Cedria

Volunteer and Facilitator – Entrepreneurship MasterClass Program

From 02/2020 to Present

INJAZ TUNISIA



Candidate ID : Kand25_108

Logistics and Transportation

**Supply Chain, Planification,
Logistics & Fleet Management**

Technical Skills

- **ERP Systems & Business Software:**
 - Microsoft Dynamics 365
 - SAP, SAGE X3, JD Edwards
 - Orliweb & Cegid
- **Pack Microsoft Office 365:**
 - Advanced Excel, Power BI, Power Automate
 - Teams, Planner, Forms
- Strong negotiation and analytical skills
- Project & team management
- KPI tracking & reporting
- Risk analysis: SWOT, FMEA, AMDEC
- Lean tools: 5S, DMAIC, continuous improvement, PDCA

Professional Experience

Supply Chain Manager

Nov 2023 - Present

Centrale Commerciale

- Planned supply and transport operations for 3000+ SKUs across multiple warehouses.
- Led MRP parameterization project, improving service level by 15%
- Managed warehouse operations and layout optimization.

Production Control & Logistics Manager

Feb 2021 – Oct 2023

DAMARTEX Group

- Coordinated end-to-end supply chain across 14 subcontractors and 2 internal units.
- Oversaw material planning and supplier delivery schedules, cutting shortages by 20%.
- Monitored KPIs and led weekly team meetings to drive improvements.

Just in Time Logistics Manager

Feb 2014 – Mar 2019

DRÄXLMAIER Group (German Automotive Industry)

- Transferred planning and procurement from Central to the new plant.
- Analyzed VW demand data, raising forecast accuracy from 70% to 82%
- Reduced order preparation time by optimizing warehouse layout and adding tow train.

Languages

German : B1 – Certified (IFS Bonn)
 A2 – Certified (Goethe Institute)

English : B2

French : C1

Arabic : Native Language

Certifications

- | | |
|----------------------------|------|
| • Leadership | 2022 |
| • Value Stream Mapping | 2021 |
| • Land & Culture (Germany) | 2013 |

Hobbies

- Camping and road cycling
- Monument and nature photography

Volunteering Experience

Local Team Leader 03/2022 - Present
 Tunisian Red Crescent

Planned humanitarian aid operations, coordinated logistics support, and contributed to awareness campaigns for vulnerable populations

Education / Professional Training

Participant German-Tunisian Pilot Mobility Program 12/2012 - 12/2013
 GIZ & Federal Employment Agency

Engineering degree in Electric and Automation 09/2007 - 08/2010
 National Engineering School of Gabes

Preparatory Classes in Physics and Chemistry 09/2005 - 06/2007
 Preparatory Institute for Engineering studies in Bizerte

Motivation

I am eager to work in Germany, where I can apply my logistics expertise in a forward-thinking environment and further develop my skills in the ever-evolving field of logistics. My previous experience in Germany was both professionally and personally enriching. Additionally, I am motivated by my daughters' ambition to study medicine in a country renowned for its educational excellence.



Candidate ID : Kand25_042

Logistics / Supply chain

Logistics / Supply chain

Technical Skills

- Microsoft Dynamics Nav
- Q Lick Sense
- Microsoft Visio
- Microsoft Office 365

Driving Licences

Driving Licence 2015
 CAR (B)

Languages

German : - Level – A2 (Bosteno zertifikat)

English : - C1

French : - C1

Arabic : Native Language

Certifications

- Intercultural soft skills by AHK

Professional Experience

ASSISTANT SUPPLY CHAIN PLANNER Jul 2023-aug 2024
 ANSAR GROUP QATAR

- Maintain regular contact with Chinese suppliers to monitor orders
- Analyze data updated in ERP to ensure good market analysis in Qatar, UAE, Bahrein and Oman
- Create local and international purchase orders

WAREHOUSE MANAGER Jan 2022-feb 2024
 INDEPENDENT HIGHER AUTHORITY FOR ELECTIONS

- Ordering supplies and maintaining suitable inventory levels
- tracking and coordinating the receipt and timely delivery of goods
- Delegate tasks and monitor team performance

IMPORT & EXPORT AGENT May 2018-nov 2021
 Atvyl Tunisia

- Entry of tax declarations and export on SINDA system
- Ensure geography transportation
- Imputation of NGP codes for different products and goods

Education / Professional Training

Licence in marketing and communication From 2017 to 2020
 Faculty of management sciences and economics Tunis

Higher technician diploma in logistics From 2016 to 2018
 Csftl Borj Sedria

Highschool degree in economics and management From 2014 to 2015
 Avicenne secondary school

Volunteering Experience

Vice president ROTARACT 2017

- Contributed to local and international community service projects,
- supporting education, health, and environmental initiatives.

Motivation

I'm eager to contribute the international experience I've gained from working in diverse and complicated markets to a motivated, dynamic team.



Candidate ID :
Kand25_105

Logistics & transportation

Green transport solution Engineer



Deutsch-Tunesische
Industrie- und Handelskammer
التجارة والصناعة الألمانية
Chambre Tuniso-Allemande
de l'Industrie et du Commerce

Gefördert durch:



Bundesministerium
für Wirtschaft
und Klimaschutz
aufgrund eines Beschlusses
des Deutschen Bundestages

Technical Skills

- **Data & Analysis**
Python, Excel (Advanced, VBA), Power BI, AWS (basics)
- **Engineering & Design**
PVsyst, AutoCAD, Figma
- **Project & Business**
MS-office 365, Jira, Confluence, Trello, SAP, Odoo, Google Workspace

Soft Skills

- Adaptability
- Resilience
- Communication
- Teamwork
- Leadership
- Self-Motivation
- Decision-Making

Languages

German : A2.1

English : C1

French : C1

Arabic : Native Language

Certifications

- CEM® , Certified Energy Manager Training
- Soft Skills, Lean Manufacturing, and Project Management
- Introduction to Artificial Intelligence (Machine Learning)
- Functional Consultant Odoo (SAP)

Voluntary Experience

- Leader at Scoot
- Volunteer with 2 charity associations
- Translator and Facilitator at an AMIDEAST Youth Camp
- Active member of 6 other associations

Professional Experience

Product Owner 10/2023 - Present
WattNow, SA

- Led a Scrum team of 9 to develop 3 AI-based softwares for clients in aeronautics, manufacturing, and automotive sectors.
- Improved delivery time through workflow optimization.
- Ensured product quality through systematic testing.

Project Engineer 12/2022 - 09/2023
WattNow, SA

- Managed industrial IoT monitoring and control projects, enhancing factory system performance.
- Built dashboards to support technical decision-making.
- Contributed to audits through structured data analysis.

Engineering Intern 11/2022
WattNow, SA

- Developed a tool for stock and quotation management.
- Automated workflows, reducing manual work by 40%.
- Enhanced internal operations and resource planning.

Education / Professional Training

Master of Energy Engineering 2019 – 2022
National Engineering School of Monastir (EURACE®)

Engineering Preparation Program 2017 – 2019
Monastir University

High School Diploma – Natural Sciences 2017
Pioneer School of Gafsa

Motivation

Germany's leadership in sustainability, engineering, and digital innovation has inspired me since my early studies. I aim to contribute to impactful projects in digitalization technology and smart solutions while continuing to grow professionally. Joining the German workforce is a purposeful step aligned with my values, career goals, and desired way of life.



AHK

Deutsch-Tunesische
Industrie- und Handelskammer
الجمهورية التونسية الألمانية للتجارة والصناعة
Chambre Tuniso-Allemande
de l'Industrie et du Commerce

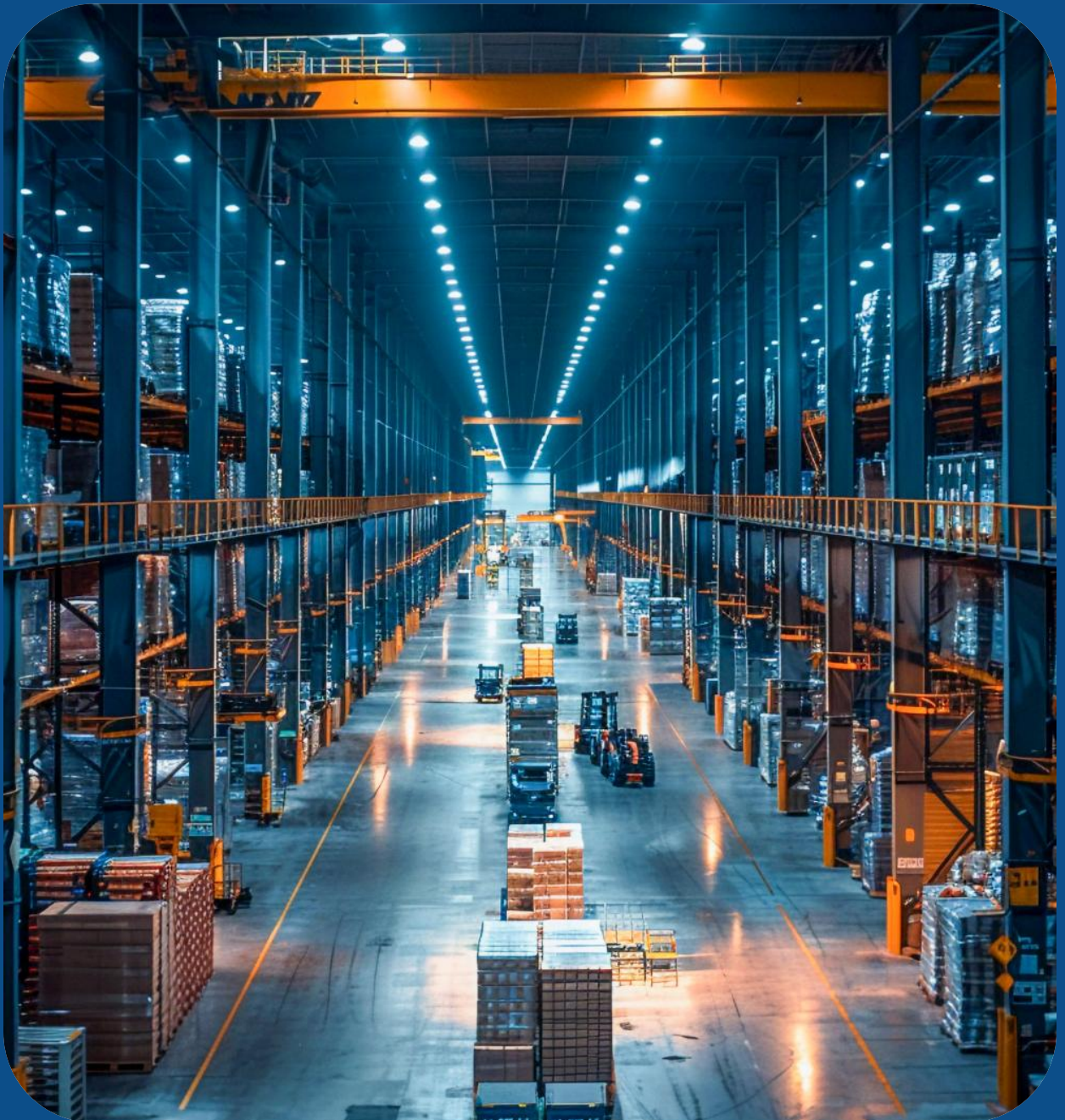
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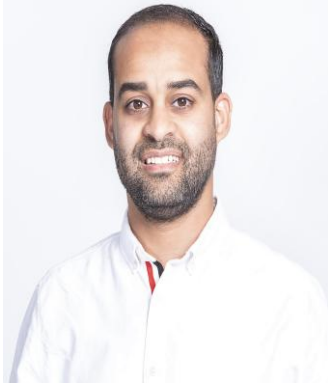


Bundesministerium
für Wirtschaft
und Energie

aufgrund eines Beschlusses
des Deutschen Bundestages

Fleet & Warehouse Management





Candidate ID :
KAND25_040

Logistics & Transportation

**Logistics & Supply Chain
Fleet & Warehouse Management**

Technical Skills

SAP S4HANA

TMS

Microsoft Office

Negotiation Skills

Freight cost optimization

HS Code Classification

International Trade Compliance

Transport Planning

Professional Experience

Logistics Coordinator

Jan 2019 - Present

Marquardt Automotive Tunisia

Plan, coordinate, and oversee international shipments
Track and manage the flow of goods and materials
Manage a consolidation center in Germany remotely
Track KPIs (cost, delivery time, performance)

Sales Representative

Jan 2018- Dec 2018

SCTLB

Identified and researched new business opportunities
Developed and maintained client relationships
Follow up .

Export & Import Agent

Feb 2017- Apr 2017

Strim Shipping

Prepared and checked shipping documents
Coordinated transportation and logistics
Handling Customs Procedures

Languages

German : B2- Certified (B1)

English : B2- Certified (TOEIC)

French : B2

Arabic : Native Language

Certifications

Customs clearance Process 2022

TTN Customs Software 2023

Preferential and non-preferential origin
2020

intercultural soft skills AHK 2025

Education / Professional Training

Bachelor in International Trade

2014 - 2017

Faculty of Economic Sciences and Management of Tunis

Baccalaureate in Economics

2009 - 2013

City ibn khaldoun high school -Tunis

Volunteering Experience

Erasmus + : Volunteer

Apr - 2019 - Present

AIESEC Medina : Leader

Oct- 2015 - Nov-2017

The Tunisian Scout : Leader

Dec- 2013 - Sep -2018

World Social Forum

Apr -2015 - Apr - 2015

Motivation

With over 7 years of experience in logistics, I am ready for new challenges in Germany's structured and dynamic environment. I bring solid expertise in transport and logistics, driven by efficiency and continuous improvement. My goal is to contribute to a forward-thinking team and grow within the German work culture.



**Candidate ID :
Kand25_044**

Logistics and transportation

**Dispatcher-Warehouse and Logistics
Manager**

IT .

- Microsoft Office
- System ERP
- SAP EWM, SAP MM
- System WMS

Logistics .

Forklift driving and handling equipment
 Warehouse Space and Stock Management
 Stock Inventory
 Method **FIFO**

Professional Experience

Warehouse Manager

Afdhal Warehouse Center

Oct 2014 - MAR 2026

- Supervised my team for packing and prepared orders for Dates and organized the receipt, storage , and shipping of goods.

Logistics Manager

Pet Crystal Industries

Jul. 2012 - Sep. 2014

- Responsible for all Import and Export operations for the company and controlled of customs clearance at the seaport of Gabes .

Fleet and Warehouse Manager

TNT EXPRESS COMATRAL

Jun.2010-Dec.2011

- Responsible for loading and unloading goods in the warehouse and checked customs documents and ensured the shipments of goods to the customer and managed vehicle aquisition,maintenance , fuel consumption,driver performance and regulatory compliance.

Air Freight Manager

Méditerran Air Service

April. 2009 - Mai. 2010

- Monitored my team for all Export and Import operations in the Warehouse for Lufthansa and Sky Emirates.

Languages

German : - B1

English : - B2

French : - B2

Arabic : Native Language

Certifications

- Lufthansa Cargo Dangerous Goods
- Export
- Business English
- Recognition ZAB Bachelor Degree

Education / Professional Training

Bachelor in Transport and Logistics

Higher Institute of Transport and Logistics in Sousse

From 09/2002 to 06/2007

Baccalaureate in Mathematics

High School 02/03/1934 in Degache

From 09/1998 to 06/2002

Driving Licence

**Driving License
Category B**

2007

**Forklift license
7.5 Tonne**

2019

Motivation

Im very motivated , im competent and dynamic logistics manager, im very interested to work in German logistic and transport sector. So I will developp my knowledge, improve my skills,discover a new challenge and new working methods and I will able to grow and develop my professional behaviour.



Candidate ID :
Kand25_057

Logistics and Transportation

Warehouse Logistics Specialist

Technical Skills

• Logistics

Forklift Operation
Warehouse and stock management
KPI Monitoring & Analysis
Warehouse Physical Fitness

• IT

Google Workspace
Microsoft Office Suite
SAGE ERP
SAP
GPS
Reporting & Qlik sens

Professional Experience

Logistics Manager and Controller LUMIERE LOGISTIQUE

Aug. 2020 - Present

- Coordinate logistics operations and ensure the efficient flow of goods, information, and stock
- Prepare activity reports and monitor benchmarking performance
- Comprehensive management of goods flows on logistics platforms – from inbound receipt to on-time delivery.

Logistics Assistant LUMIERE LOGISTIQUE

Aug. 2017 – Jul. 2020

- Prepare customer orders and perform physical inventory counts
- Load, unload, and store pallets in racks and trucks using material handling equipment
- Record stock entries and removals in the Sage ERP system

Warehouse Worker BLUE MOTORS

Feb. 2017 – Jul. 2017

- Control spare parts flow (receiving/issuing), monitor stock levels, and report shortages
- Prepare parts and supplies needed for the vehicle repair workshop
- Keep warehouse areas organized and clean

Languages

German : B1 – Certified (E.C.L)

English : B2

French : B2

Arabic : Native Language

Certifications

- ISO 9001 & 22000 Standars
- Safe Operation of Forklifts
- Lean Supply Chain Management
- Warehouse management
- The Incoterms

Education / Professional Training

Logistics and Distribution

2014 – . 2016

Sectoral Center for Training in Transport and Logistics - Tunisia

Baccalaureate in Economics and Management

2008 – 2011

Mahmoud Messaadi High School -Tunisia

Driving Licences

- Category B
- Forklift License (CACES)

Motivation

With over eight years of logistics experience, I have developed strong operational expertise in handling warehouse equipment and managing goods flows – including various product types – always with a focus on safety and precision. In addition, I have extensive experience with ERP systems such as SAP and Sage, enabling me to ensure a smooth connection between physical logistics and digital tracking. I am highly motivated to work in Germany, where operational excellence aligns with my professional values. I speak German, French, and English, which allows me to integrate quickly into multilingual teams



**Candidate ID :
Kand25_059**

Logistics and transport

**Logistics and Sales Manager,
Logistics Coordinator**

Technical Skills

- Warehouse management
- Coordination of logistics processes
- Coordination of the logistics
- Chain Export import coordination
- Managed
- loading and unloading
- Operations IT
- (MFG PRO
- PROGEODEOFFICE
- EXCELGOOGLE WORKSPACE

Driving Licences

- B
- D
- C
- CE
- Forklift training

Professional Experience

Logistics Manager

02-2023

Fills Bdiri Transport

- Checking and preparing documentation for trucks and trailers handling general administrative and tidying tasks in fleet management
- Planning pickups and deliveries with customers

Logistics Manager

2019-2021

Pyramids Parfums und vertrieb

- Recording and processing customer orders
- Receiving and storing goods
- Inventory preparation, execution, and stock control
- Checking the completeness and quality of incoming and outgoing goods

warehouse manager

2018-2019

PM Industry

- Cooperation with other departments and material orders as well as preparation of materials and requirements for production
- Execution of export/import operations
- Recording incoming Management and inventory control

Languages

German : B1- Certified (OSD)

English : A1

French : B2

Arabic : Native Language

Certifications

- Preparation for Germany (THAMM Project) Acquisition of knowledge about the German labor market and education system, GIZ and ZAV* Intercultural training, GIZ (2022 – 2023)
- Warehouse Management 2020
- LEAN SUPPLY
- CHAIN MANAGEMENT 2020
- Quality Hygiene and Environment
- Transport and Incoterms 2019
- Customs Clearance Agent 2018
- Partial Diplôme Recognition (IHK FOSA)
- Freight Forwarding and Logistics Services Specialist 2023
- SAP MM SD

Education / Professional Training

From 2011 to 2013

University of Applied Sciences degree in Sales & Logistics

Borj Cédria Transport and Logistics Sector Training Center

Bachelor's degree in Economics and Management

2010

Madina Jadida High School 3

Motivation

Working in Germany represents an exceptional opportunity for me, both professionally and personally. Germany is renowned for the quality of its work environment, its rigor, its innovation, as well as for its dynamic and internationally open economy. I want to develop my skills, discover new working methods, and actively contribute to ambitious projects.

Partially recognized



Deutsch-Tunesische Industrie- und Handelskammer
التجارة الألمانية-التونسية
Chambre Tuniso-Allemande de l'Industrie et du Commerce

Gefördert durch:



aufgrund eines Beschlusses
des Deutschen Bundestages

Candidate ID :
Kan26_0705

Logistics

Warehousing / Fleet manager

Technical Skills

- **SAP MM :**
- How to create an article
- Add item master data
- Purchasing: orders and stock overview
- Goods receipt and invoicing
- **SAGE 100**
- **OFFICE EXCEL**

Professional Experience

Logistics Manager (Warehouses, Fleet)

04/2023 - Present

TDS Kairouan, HENKEL Tunisia

- Administrative, logistical and technical management
- Receiving, inspecting and storing goods and materials
- Conducting inventory checks
- Warehouse management and system-based inventory control
- Quantitative and qualitative control of incoming and outgoing goods

Portfolio Manager

11/2021 - 08/2022

El Amal Micro Finance, Kairouan, Tunisia

- Consult customers and drive client acquisition.
- Manage customer portfolios and maintain related documentation.
- Lead project review and follow-up meetings.
- Conduct debt collection activities and negotiate payment plans.

Logistics Manager

02/2021 - 08/2021

SO BO KO Company Papillon, Kairouan, Tunisia

- Control inventory and manage stock using computerized systems.
- Perform quality and quantity checks on goods.
- Process accompanying and shipping documents.

Languages

German : B2(Telc certificate)

English : A1

French : B2

Arabic : Native speakers

Certifications

- **Partial diploma recognition :** (IHK FOSA) Freight Forwarding and Logistics Services Specialist (2023)
- **AHK :**
- Soft Skills for Employability and Professional Integration.
- Job Search Techniques on the German Labor Market.
- **GIZ :** (Deutsche Gesellschaft für Internationale Zusammenarbeit) Team member since 2022

Education / Professional Training

Advanced Diploma in Distribution Logistics

2014 - 2016

Info2000 Private Training Center, Tunisia

2nd Year University

2010 - 2012

Institute of Business Administration of Sousse, Tunisia

High School Diploma in Economics and Management

2009 - 2010

Kairouan High School, Tunisia

Driving Licences

- **B**
- **Forklifttraining**

Motivation

Working in Germany represents an exceptional opportunity for me, both professionally and personally. Germany is renowned for the quality of its work environment, its rigor, its innovation, as well as for its dynamic and internationally open economy. I want to develop my skills, discover new working methods, and actively contribute to ambitious projects



Candidate ID : Kand25_051

Transport and Logistics Sector

Logistics Coordination / Flow, Fleet and Warehouse Management

Technical Skills

- Warehouse management
- International operations coordination
- Export-import operations oversight
- Logistics chain coordination
- Client acquisition & follow-up
- Contract negotiation skills
- Freight rate negotiation
- Industrial process knowledge

Professional Experience

Logistics Coordination

MEDKON GROUP

Ongoing - 1 year and 4 months

- Transport Coordination (Maritime and Land)
- Warehouse Management
- Client Coordination

Sales Executive

AVENIR SERVICE TRANSPORT

2 years

- International Agent & Partner Coordination
- Customer Relationship Management
- Import & Export Handling

Project Coordinator

PLASTIGRAY

6 Month

- Conducted operational diagnosis to identify warehouse logistics issues.
- Applied Ishikawa root cause analysis to determine key problems.
- Executed and evaluated a strategic plan to optimize warehouse operations.

Languages

German : - B1

English : - B2

French : - B2

Arabic : Native Language

Volunteering Experience

ATAST Club - ISTLS

Active member involved in organizing events and contributing to scientific and student-led initiatives within the logistics and transport community.

ONET (National Office for Tourism and Youth Camps)

Team leader responsible for planning, organizing, and supervising vacation camps, ensuring logistics coordination and participant engagement.

Education / Professional Training

Master's Degree in Economics and Transport Logistics

From 10/2020 to 02/2022

ESCT - Business School, University of Manouba

Bachelor Degree in Logistics engineering

From 09/2017 to 02/2020

ISTLS - Higher Institute of Transport and Logistics

Certifications

- Public Speaking
- Total Quality Management
- ETS TOEIC
- Six Sigma Yellow Belt

Motivation

I'm eager to explore the European market and grow in an international environment. I chose Germany because it is a leader in innovation, technology, and the European economy. I would be proud to be part of this success.



**Candidate ID :
 Kand25_049**

Transport and Logistics

Transportation

Technical Skills

- Skilled in safe loading and securing of cargo.
- Able to operate both manual and automatic transmission commercial vehicles.
- Committed to strict safety and road regulation compliance.

Driving Licences

A1 B B+E C C+E G H

Languages

- German : B1**
- English : B1**
- French : B1**
- Arabic : Native Language**

Certifications

- May 2025
Soft skills and personal development
 German-Tunisian Chamber of Industry and Commerce
 Sep 2021
First Aid Training Certificate
 El Boukhari Training Centre Sousse
 Feb 2019
Introduction to Supply Chain Management
 SME Trade Academy

Availability / Mobility

- Available for night shifts/weekend work.
- Open to national or international travel.
- Flexible with extended hours.

Professional Experience

Transfer Driver

- First delivery *Since Sep 2022*
- Performed daily package transfers between warehouses without incidents.
 - Cut transfer times by 20% through optimized routes and coordination.
 - Transported 2+ tons of packages daily while following safety standards.

Commercial Delegate for Dairy and Veterinary Equipments

- Farah Plus *Mar 2021 - Sep 2022*
- Built a 100+ client portfolio in 18 months, boosting sales by 35%.
 - Exceeded sales targets for 6 quarters through a personalized approach.
 - Expanded territory by 40% by targeting high-potential areas.

Customs Declarant

- Delta express company *May 2019 - Jan 2021*
- Managed import/export operations across countries in line with trade agreements.
 - Ensured compliant clearance of sensitive goods under strict regulations.
 - Overturned unjustified customs reassessments with solid technical documentation.

Education / Professional Training

Higher Techniker Certificate in international Trade

Sep 2017 to Feb 2020
 Sectoral Training Center For Tertiary Professions Sousse

Hight school degree in Economics and Management

Sep 2010 to Aug 2014
 Hight school Ahmed Nouredine Sousse

Motivation

I am highly motivated to work in Germany as a truck driver due to its strong logistics sector, excellent infrastructure, and high standards in transportation. The country's central role in Europe offers great career opportunities. I value the discipline, punctuality, and safety of the German work culture and am eager to contribute to a dynamic logistics team and build a stable, rewarding career.



Candidate ID :
Kand25_050

Transport and Logistics

**Supply Chain Assistant / Warehouse
Manager /Logistics cordination**

- 5 S method.
- Six Sigma.
- Microsoft Dynamics 365 Supply Chain Management.
- Warehouse Management Systems TMS.
- Operated forklifts (loading/unloading).
- Storage area (LIFO/FIFO).

Professional Experience

Warehouse Manager

Blueship Company

Mar. 2023 - Dec. 2024

- Managed warehouse operations including reception, storage and dispatch of goods.
- Used SAP/4HANA to track stock levels and create procurement orders.
- Optimized warehouse layout to improve space usage.

Supply Chain Assistant

Dardouri Share Company

Sep. 2022- Jan. 2023

- Support procurement processes by creating and tracking purchase.
- Monitor supplier performance in terms of delivery timelines /quality.
- Implement effective coordination and ensuring full traceability.

Technical Internship (Logistics departments)

Port of Sousse

Fev. 2020 - Apr. 2020

- Preparing and verifying documents (BL/ invoices/ Packing lists ...).
- Compliance with safety standards and regulations.
- Applied floor markings (stock, evacuation and dangerous zones).

Driving Licences

AA / B / BE / C / CE / D / DE

Languages

German : B1 – Certified ÖSD

English : B1

French : C1

Arabic : Native Language

Certifications

- International Commercial Terms.
- Lean Six Sigma Yellow Belt/Green Belt.
- ISO 9001 / ISO 14001 / ISO 45001.
- First Aid Certificate – Level 2.

Education / Professional Training

Master's in Logistics Management

Higher Institute of transport and logistics Sousse

Sep. 2018- Jui.2020

Bachelor's degree in Transport and Logistics

Higher Institute of Transport and Logistics Sousse

Sep. 2015 - Jui.2018

Baccalaureate Diploma in Mathematics

High School Ali Bourguiba

2014

Volunteering Experience

Captain of tunisian scout

Mai. 2012- Now

President -Club ISTLS

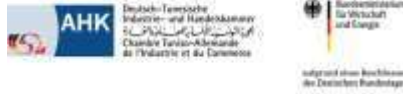
Jui. 2016 - Jui.2020

Event Director – JCI

Sep. 2015 - Now

Motivation

Through various university projects, my experience in several supply chains and warehouses (IT tool or handling and storage equipment), as well as my father's work, that's why this field is not just a profession for me, but a passion, a true love that I live with every detail. I want always to continue learning and develop my skills.



Candidate ID :
Kand26_0589

Logistics & Transportation

Fleet Management, Supply Chain Management

Technical Skills

- Microsoft Office
- Solide Works
- Regulations and documentation
- Maritime regulations (international conventions, IMO)
- Port management
- Import/export techniques

Driving Licences

Category B

Languages

German : B1

English : B2

French: C1

Arabic : Native Language

Certifications

- Certificate of Participation: Tunivisions (club ISTLS Sousse)
- Maritime transport auxiliaries
- First aid certification

Professional Experience

internship

February 2024 - May 2024

Maritime Transit and Chartering Company (STAMA) Sousse

- Assisting a colleague in performing operational tasks under supervision.
- Learning about internal procedures and the overall functioning of the company.
- Collaborating with teams to understand the various roles within the maritime sector.

internship

July 2022 - August 2022

Tunisian Commercial Company (SOCOTU) Zarzis

- Supporting teams with daily administrative tasks.
- Assisting an employee with their routine duties.
- Developing organizational skills and teamwork abilities.

internship

June 2021 - July 2021

Office of Merchant Marine and Ports (OMMP) Djerba

- Interactions with employees to learn about their roles and understand how the company operates.
- Associating with an employee on a work basis, performing simple tasks under their supervision.

Education / Professional Training

● **Bachelor's degree in Transport and Logistics** 2021 – 2024
Higher Institute of Transport and Logistics Sousse

● **Baccalaureate Diploma in Natural Sciences** 2021
Technical High School Houmt Souk Djerba

Volunteering Experience

- Member in Tunisia Red Crescent

Motivation

I am particularly interested in working in Germany due to its advanced logistics infrastructure and its leading role in international trade and maritime transport. I value the punctuality, discipline and safety of the German work culture. I am motivated, adaptable, and ready to contribute effectively to your team while continuing to develop my professional skills.



AHK

Deutsch-Tunesische
Industrie- und Handelskammer
الجمهورية التونسية الألمانية للصناعة والتجارة
Chambre Tuniso-Allemande
de l'Industrie et du Commerce

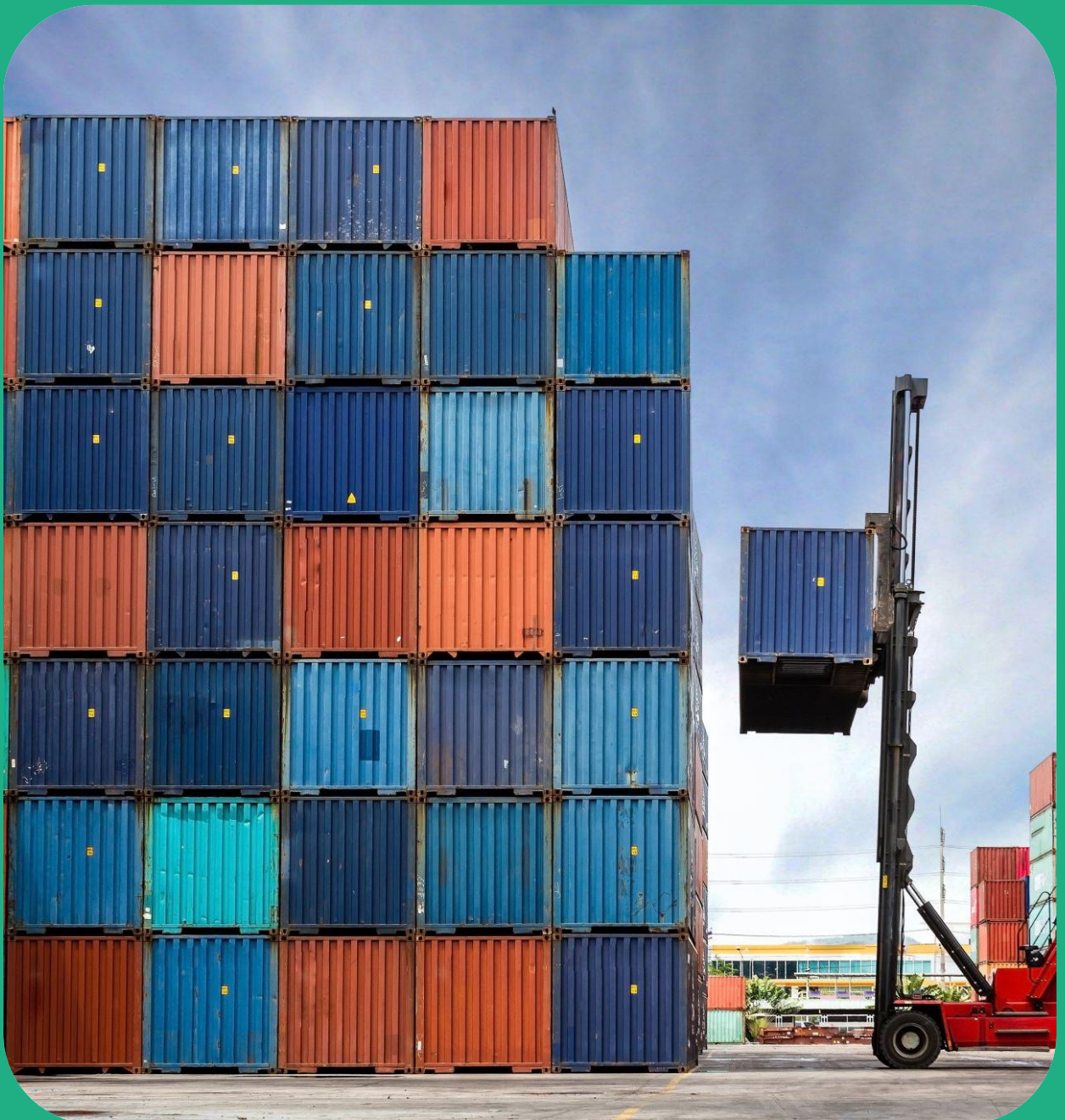
Gefördert durch:



Bundesministerium
für Wirtschaft
und Energie

aufgrund eines Beschlusses
des Deutschen Bundestages

Freight, Trade & Operations



Fully recognized



Candidate ID :
Kand26_0065

Mechanical Engineering

**Industrial Technician/
Machine Operator/
Driver Class B**

Software & Digital Tools

- SolidWorks, AutoCAD
- **Machinery & Industrial Systems IDEs & Development:**
- Hydraulic and Pneumatic Systems
- **Maintenance & Troubleshooting**
- **Interfaces & Formats:**
- Preventive Maintenance, Fault Diagnosis
- **Safety Standards & Procedures**
- Risk Assessment, HSE

Professional Experience

Delivery driver

Own car

Current

- Compliance with traffic rules and safety regulations.
- Planning and organization of daily routes.
- Monitoring of road and weather conditions to minimize risks

Technician

Denergie Tataouine

Jan. 2024 - Aug. 2024

- Assembly of assemblies according to drawing and parts list
- Assembly of machines in-house or directly at the customer's site
- Installation of pneumatic components.

Technician

Zrer workshop

Aug. 2020 - Dec. 2021

- Maintenance, monitoring and repair
- Conducting functional and acceptance tests
- Documentation of the work performed

Languages

German : B2 ECL Certificate

English : B2 Not certified

French : B1 Not certified

Arabic : Native Language

Certifications

- MS Office Certification
- SOLIDWORKS
- Intercultural Soft Skills Training by AHK

Volunteering Experience

Volunteer

May. 2022 - Present

Tunibless e.v.

Volunteer

Jul. 2023 – May. 2024

Regional charity association for Help and charity

Voluntary

Nov. 2021 – Dec. 2022

The regional charity association for elderly care

Education / Professional Training

B.Sc in Mechanical Engineering

Oct. 2017 - Jun. 2020

Higher Technological Institute of Tataouine

Abitur certificate

Aug. 2011 - Oct. 2016

Almahrajan High School

Motivation

I am motivated to enhance my practical skills and gain knowledge and experience by exchanging knowledge and experience with German companies and employees



Candidate ID :
KAN26-0275

Logistics and International Trade

Warehouse / Logistics / Transportation

Technical Skills

Software & Digital Tools

- Microsoft office, Amadeus, Travelport Galileo , Midoco, ELO, MyOverview

Technical Equipment & Tools

- General IT tools and computer usage

Soft Skills

Adaptability / Flexibility / Quick learner / Teamwork / sense of organization / cooperative attitude

Other

- Driving License

Professional Experience

Travel Agency Assistant

04. 2025 - Present

ADAC Reisebüro Papendick

- Responded to client inquiries via email.
- Processed hotel invoices and prepared client billing using Midoco.
- Prepared travel invoices (train and flight) and calculated monthly commissions using Excel.
- Coordinated with the branch in Siegburg, Germany; all operations and systems were conducted in German.

Warehouse Assistant

12. 2024 - 01. 2025

Delice Danone (Participated in annual inventory operations)

- Conducted comprehensive inventory audits
- Performed accuracy and quality control checks
- Managed data entry and reporting using Microsoft Excel
- Coordinated team operations and task organization

Logistics Assistant

12. 2019 - 07. 2020

Europe Cofection

- Managed inventory tracking using Excel and Checking the delivery note when placing the order.
- Managed and optimized warehouse operations
- Performed quality inspections and verified quantities
- Liaised with suppliers and shipping partners

Languages

German : B1 Certified (ÖSD)

English : B1 Certified (APTIS - British Council)

French : B2

Arabic : Native Language

Certifications

- Swiver
- Tunisie Trade Net
- First Aid Training
- Certified in Sanitary and Hygiene Practices

Volunteering Experience

Member of the Tunisian Scouts

Voluntary work in the organizing committee of the annual festival

Education / Professional Training

Higher National Diploma in International Trade

2020 - 2022

Institut Maghrébin des Sciences Economiques et de Technologie

Professional Technician Diploma in Multimodal Transport and Logistics

2017 - 2019

Académie Centrale du Commerce International

Motivation

Highly motivated to work in Germany, with prior experience in logistics, I aim to contribute effectively while continuously developing my professional skills. I am eager to join a dynamic team and add value through dedication, efficiency, and a strong work ethic. Joining the German workforce is a purposeful step aligned with my values, career goals, and desired way of life.

In process



Gefördert durch:



aufgrund eines Beschlusses des Deutschen Bundestages

**Candidate ID :
KAN26-0356**

Trade

Sales Representative

Technical skills

- **Software & Digital Tools**
- Microsoft Office (Word, Excel, PowerPoint)
- **Market & Product knowledge :**
- Strong understanding of products and market trends
- **Customer Management :**
- Handling after-sales, complaints, and client retention

Work Experience

10 / 2024 - jetzt

*Pharmaceutical Sales Representative –
Pharmacare Labor, Tunisia*

- Customer and Pharmacy Support
- Product Presentation and Sales
- Building Long-Term Customer Relationships

*Sales Representative – Pharmador
Labor, Tunisia*

10 / 2023 - 10 / 2024

- Customer and pharmacy support
- Product presentation and sales
- Building long-term customer relationships

01 / 2021 - 10 / 2023

*Sales Representative –
Chery Nabeul, Tunisia*

- Customer Consultation and Sales
- Market Analysis and Understanding Customer Needs

Languages

German : B1

English : B2

French : C1

Arabic : Native Language

Certificates

- First Aid Certificate from the Red Crescent

School Education

**Applied Bachelor's degree in Mechanical Engineering,
specialized in Mechanical Design and Manufacturing**

2017 - 2020

Iset Sfax , Tunisia

Tunisian Baccalaureate – Technical Section

2017

Boys' Gymnasium, Sfax, Tunisia

Motivation

With over 5 years of experience as a commercial sales professional, I am eager to continue my career in Germany to further develop my skills and contribute to the success of a dynamic company. Motivated, results-oriented, and adaptable, I am ready to quickly integrate into your team and bring real value.



FIRAS GAM

Project Manager



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